



motivation australia

# Summary Annual Report

2010 - 2011

Motivation Australia is a not for profit disability and development organisation that works in partnership with local organisations to enhance the quality of life of people with mobility disabilities in the Asia Pacific region, including rural and remote Australia.

## Introduction

Welcome to Motivation Australia's fourth annual report which we hope will both inform you about our work and inspire you. We are proud of our achievements, and would like to thank those who have helped us throughout the year including our members for their support and voluntary input; each member of Motivation Australia's board for strategic advice and input; our partners for their incredible work and of course our donors for both their financial and advisory support.

This year we have continued to build awareness through our work of the fact that **mobility is a human right**; and that **appropriate wheelchair provision requires investment in training and the building of local services** as well as access to quality wheelchairs.

We were delighted to hear from one of our partners the words: *"Before Motivation Australia began working in our country, no-one asked for a wheelchair which fitted them – now people are asking for the right wheelchair that really suits them"*.

*Tekoaua Tamaroa, Chief Officer, Tungaru Rehabilitation Service, Kiribati*

We recognise that for people with a mobility disability, access to appropriate mobility equipment is an essential pre-requisite for them to be able to access their rights – including their right to education, employment and social inclusion; and this is emphasised in the focus of our programmes.



This year we have continued to work with partners in Australia, East Timor, Kiribati, Papua New Guinea and the Solomon Islands to carry out our programmes. We were delighted to assist in the formation of a new Disabled Persons Organisation in Kiribati; and have developed new partnerships within the region including in Fiji, Samoa and Tonga which we hope will lead to programme activities in these countries.

I trust that you will enjoy reading the highlights of our 2010 – 2011 year. For more information about our work, please visit [www.motivation.org.au](http://www.motivation.org.au).

**James Davidson**  
Chairperson  
Motivation Australia Development Organisation

## Vision and mission

Our vision is of a world in which disabled people are included and fully participate in all aspects of life.

Our mission is to enhance the quality of life of people with mobility disabilities in the Asia Pacific region, including rural and remote Australia.

## Our guiding principles

Four development principles guide us in all stages of our programme cycle:

**Partnership and key people:** Motivation Australia works in partnership with local people and organisations and highly values the knowledge, perspective and expertise our partners bring. The success of our joint programmes depends on the hard work of key individuals. Training and capacity building for our partners and key people is an important strategy.

**Ownership:** We recognise that long term sustainability requires a strong sense of local ownership of all programme initiatives. We work closely with our partners to ensure that programme activities are driven by our partners' priorities; and that our partners are actively involved in identifying and implementing solutions.

**Cost effective sustainable solutions:** Motivation Australia works in contexts where there are scarce human and physical resources. We aim to identify cost effective yet quality solutions that effectively address the priority needs of people with a mobility disability and can be sustained.

**Rights based approach:** Motivation Australia firmly believes that our work addresses fundamental human rights. Article 20 of the UN Convention on the Rights of People with a Disability affirms the importance of facilitating the personal mobility of persons with disabilities.

People with a mobility disability, their families and care givers should be at the centre of any programme addressing their needs. This includes participation in programme planning, implementation, management and evaluation; developing and testing mobility equipment designs; working in clinical, technical and training roles; and supporting and training new wheelchair users.



## Our work

Our work is about ensuring that local people have the skills to build and provide appropriate mobility equipment and services for people with disabilities in their communities.

Our work is divided into four overlapping areas: **Health, Mobility, Empowerment and Inclusion**.

## Health

**Survival:** In many low-income countries, a lack of appropriate health interventions threatens survival for some people with a disability.

Motivation Australia is working to reduce the incidence of pressure sores amongst wheelchair users who have a spinal cord injury. We train local staff how to fit and prescribe a low cost pressure relief cushion and provide education for wheelchair users about how they can prevent the development of a pressure sore. These simple interventions can literally save lives.



*Billy Ladislao, above, with Jasper Boiregia, a Community Based Rehabilitation Worker. During Motivation training in Honiara, Billy received a wheelchair adjusted for him with a pressure relief cushion and training in how to reduce the risk of pressure sores by carrying out pressure relief lifts and regular monitoring of his skin.*

Children and adults with cerebral palsy (with significant mobility and postural control impairments) are at risk from the development of life threatening complications such as pneumonia and malnutrition – which can be directly related to a lack of timely medical intervention, rehabilitation, postural support and education of family and care givers.

Well prescribed and individually fitted supportive seating can help to reduce these complications.

Motivation Australia is working with partners in the region to introduce supportive seating – wheelchairs which provide appropriate postural support as well as mobility, which is critical for children and adults with cerebral palsy. This requires affordable appropriate wheelchairs that can be adjusted to provide close fitting postural support and staff trained in 'intermediate level' wheelchair service delivery.



*Maria received her wheelchair during Motivation training hosted by our partners ASSERT in East Timor. The wheelchair was adjusted to meet her specific needs and her family received training on how to use and maintain the wheelchair. ASSERT staff will follow-up Maria, and will be able to adjust her wheelchair as she grows and her needs change.*

**Rehabilitation:** For many wheelchair users, rehabilitation plays an important part in the prevention of secondary conditions and maximising potential.

*"Secondary conditions can reduce functioning, lower the quality of life, increase health care costs, and lead to premature mortality."*

*World Health Organisation and the World Bank World Report on Disability, 2011*

Motivation Australia training programmes help to build the skills and capacities of our partners to carry out basic rehabilitation. We are actively promoting Community Based Rehabilitation as a cost effective approach to meeting the rehabilitation needs of people with a disability in their own communities.

## Mobility

Mobility impacts upon all aspects of life. Being mobile is not simply about independence. Mobility also has a huge impact on health, social and economic life; and enables access to education and employment.



However, **The World Health Organization estimates that 20 million people requiring a wheelchair do not have one.**

Motivation Australia believes that **mobility is an essential human right that** enables people to achieve inclusion in all aspects of life.

Our programmes aim to improve access to appropriate wheelchairs for women, men, girls and boys. With our partners we address the essential elements of effective wheelchair provision:

- o appropriate products,
- o local and sustainable wheelchair services,
- o training to ensure that local people have the skills to provide wheelchairs.

Our work is closely aligned with the approach and standards outlined in the World Health Organisation Guidelines on the Provision of Wheelchairs in Less Resourced Settings.

We are working to reduce reliance upon second hand donated wheelchairs, or 'one size fits all' wheelchair donations; and increasing efforts to advocate for National Policies on Assistive Technology to ensure that minimum standards for provision are recognised and met.

Recognising an increasing un-met need for lower limb prosthetics in this region, Motivation Australia intends to increase our focus on the integration of wheelchair provision and prosthetics services in our work; utilising the same principles of training, building local services and introducing low cost yet appropriate technologies.



*Marcia Soares, pictured above, received a wheelchair through ASSERT, our partner in East Timor, during a recent intermediate level wheelchair provision training course (World Health Organisation pilot Training Package) run by Motivation Australia.*

*"With my new wheelchair I can sit comfortably; and I can push myself at last. I could not fit my old wheelchair in the house – and had to crawl on the floor".*

*Marcia Soares, ASSERT client*



*Previously Marcia had an over-sized orthopaedic wheelchair which caused her pain due to the lack of postural support.*

*During the training, ASSERT staff worked with Marcia to select a more appropriate wheelchair and learnt how to adjust and modify the wheelchair to meet her individual postural needs.*

## Empowerment

All people have the right to take control over the decisions that affect their lives. **Yet many disabled people are viewed as objects of charity, which means other people often make decisions for them.** Motivation Australia works to empower people with a disability, building their belief in themselves and capacity to take control over their own lives.

**Peer to Peer training** plays a crucial role in empowering people with a disability. Peer to Peer Training is provided by experienced, healthy and active people with a similar disability who pass on skills, information and advice to others who have recently become disabled or who have not had access to rehabilitation services.



Empowered with training, knowledge and confidence, disabled people are more able to access community life, personal and family relationships and all-important income generation activities.

**Sport:** Sport can play a role in increasing the self-worth of a person with a disability, and empowering them to recognise their own potential.

Motivation's low cost sports wheelchairs make the introduction of wheelchair sports more attainable.

This year we have supported the introduction of Wheelchair Basketball in East Timor.



Clara do Rosario, pictured above, participated in this programme and has now begun to coach others. We hope to see more of our partners engaged in wheelchair sports as a part of their programmes.

## Inclusion

All people with a disability should enjoy the right to be included in all aspects of life. **Yet in many countries people with a disability are excluded from social and economic activities on a daily basis.**

Motivation Australia provides women, men, girls and boys with a mobility disability with the tools they need to be mobile – an essential first step in enabling inclusion. For many, removing the barrier of a lack of mobility has enabled greater inclusion including accessing school, community activities and work.

## Our achievements in 2011

### Australia

#### First People Community

**Consultations:** With funding support from CBM Australia, Motivation Australia and the First People's Disability Network had the opportunity to meet with 26 Aboriginal and Torres Strait Islander wheelchair users living in rural and remote communities to hear their stories of the challenges they face in accessing wheelchairs and being mobile in their communities.



The generosity of each person in sharing their story helped Motivation Australia and the First People's Disability Network gain a greater insight into some solutions that are working well in these contexts; as well as the gaps in services and products.

### Mobility Solutions for Aboriginal and Torres Strait Islander People

**Symposium:** Motivation Australia, First People's Disability Network and the Bob Hawke Prime Ministerial Centre were honored to host the first National gathering aimed at addressing the specific needs of Aboriginal and Torres Strait Islander people with a mobility disability.

The Symposium provided an opportunity to share the results of the Consultations above, and to hear from different stakeholders current challenges, success stories and ideas for how services can be improved.



In 2012 Motivation Australia plans to continue to work closely with First People's Disability Network and other stakeholders to identify ways in which we can help to support Aboriginal and Torres Strait Islander people with a mobility disability.

### Community support worker training:

Motivation Australia was contracted by the MacDonnell Shire Council Aged Care Services in the Northern Territory to develop and run training for local support workers in nine communities in the MacDonnell Shire ranges.

The training aimed at building the capacity of local support workers to support people with a disability, particularly wheelchair users, in their community.

**Appropriate wheelchairs:** In response to requests from wheelchair users and service providers, Motivation Australia is now supplying Motivation wheelchairs including a robust active style wheelchair and a three wheel rough terrain wheelchair through seating or rehabilitation services.

We have had very positive feedback, particularly from people using the rough terrain wheelchair in rural / remote areas – who have found that they are able to travel independently over terrain that they previously would not have tackled.



**Sports wheelchairs:** Motivation’s low cost Sports Wheelchair have continued to be requested by grass roots sports organisations in Australia and New Zealand; and has had an impact in increasing the number of people able to access wheelchair basketball and wheelchair tennis.

Funds from the sale of Motivation wheelchairs and cushions in Australia are used to support our programme work in less resourced countries.

### East Timor

**Wheelchair provision:** Our partners ASSERT in East Timor have continued working to address the mobility needs of wheelchair users in East Timor.

Motivation Australia carried out a technical support visit in October 2010 to evaluate the service, identify further training needs, and provide hands on practical support. During the visit, the need for further input for ASSERT staff in meeting the needs of children and adults who need additional postural support was identified.



In 2011 Motivation Australia ran a short course for ASSERT’s clinical and technical staff in intermediate level wheelchair provision, piloting the draft

World Health Organisation Wheelchair Service Training Package.

A donation of 30 children’s wheelchairs by Perth based Wheelchairs for Kids enabled Motivation Australia and ASSERT to trial their latest wheelchair design and provide valuable feedback to enable Wheelchairs for Kids to continue to develop this product.



In 2012 Motivation Australia and ASSERT will continue working to build the skills of ASSERT staff in wheelchair provision through a series of exchange visits with personnel receiving similar training in Indonesia.

**Sport:** Motivation Australia and ASSERT secured a grant from the Australian Sports Commission to introduce wheelchair basketball in East Timor. Three volunteer coaches from Australia ran a one week coaching clinic for 17 participants.



Following this initial activity, the Timorese participants have continued practising wheelchair basketball, and have developed a programme to introduce wheelchair basketball to local schools and Districts. We hope to continue to support this programme in 2012.

### Kiribati

**Wheelchair provision:** The Tugaru Rehabilitation Service (TRS) has continued to build their wheelchair service, with the in-country support of two Australian Volunteer International

volunteers. A donation of 60 appropriate wheelchairs, which arrived in Kiribati in December 2009 has now been provided through individual assessment and prescription to wheelchair users on the main island of Tarawa, and four outer Islands.

TRS, with support from Motivation Australia, has now negotiated a donation of wheelchairs of their choice, including a range of rough terrain wheelchairs, tricycles, supportive seats for children and sports wheelchairs. They are eagerly awaiting this donation in order to recommence their wheelchair service.

Two personnel from TRS attended Motivation Australia’s intermediate level training in East Timor. Australian Volunteers International are supporting the placement of a volunteer therapist to assist TRS staff as they begin to work at intermediate level in 2012.

**New Disabled Persons Organisation (DPO):** A new DPO called the Te Wiira N Tangira (TWT) has formed, as a result of more wheelchair users being mobilised through the new wheelchair service. The DPO has close affiliations to the National DPO Te Toa Matoa. TWT say of their name:

*“Our name has a wide meaning, encompassing all angles concerning the users and the mobility aids but more importantly the love that has driven donors to offer support towards the provision of such mobility aids. This has enabled wheelchair users in Kiribati to participate in any community gatherings and enjoy life to the full”.*

### Papua New Guinea

**Wheelchair provision:** Our partners the National Orthotics and Prosthetics Service (NOPS) in PNG continue to provide a wheelchair service, originally initiated in 2005 and now operating in five locations throughout the country. To date, NOPS have relied upon external donors for a supply of appropriate wheelchairs, and are currently unable to meet the needs of wheelchair users in PNG due to a lack of funding.

In 2012 we plan to work alongside NOPS and the Assembly of People with a Disability PNG to advocate for an annual Government budget for wheelchair provision, which would ensure a more consistent and reliable service.

We have plans to deliver further training for NOPS personnel, working

with their more experienced staff to develop national trainers in wheelchair provision and carry out research to investigate barriers that particular groups of people with a mobility disability including women and children may face in accessing services.

## Solomon Islands

**Wheelchair provision:** Our partnership programme in the Solomon Islands with the Community Based Rehabilitation Unit (department of the Ministry of Health and Medical Services) has been strengthened through the opportunity to provide further training and consistent support visits, with funding from the Australian Agency for International Development (AusAID).

In August 2010 Motivation Australia ran a two week course for local staff in basic wheelchair provision. This course was also a pilot for the draft World Health Organisation Wheelchair Service Training Package.

We have supported the building and equipping of a local wheelchair workshop in Isabell Province; began the introduction of intermediate level wheelchair services and carried out two technical support visits.



The Ministry of Health and Medical Services has continued to support the development and growth of the Community Based Rehabilitation Unit wheelchair provision services through funding the local costs of our training, local staff salaries and purchasing appropriate wheelchairs for provision through the service.

**Peer to Peer training:** In June, Motivation Australia and the Community Based Rehabilitation Unit hosted the first peer to peer training camp in the Solomon Islands, with funding support from AusAID and the Planet Wheeler Foundation.

Participants worked with experienced peer trainers from the UK and

Australia; through a full programme including sessions on personal mobility skills, health, wellbeing, relationships and sport. The sessions were highly interactive and focused on transferring skills and knowledge from peer to peer.



All of the participants gained skills that were particularly important to them. In addition, family members who attended the programme learnt how they can both help and support more independence.

*One family member said: "I learnt that my father can go up and down a step by himself. I also learned how to more easily help him to go up and down steps that he cannot do himself."*

In 2012 Motivation Australia will continue to support the ongoing development of the wheelchair service, and has begun discussions with the Ministry of Health and Medical Services to plan for re-establishing prosthetic services in the Solomon Islands.

## New country partners

With funding support from the Planet Wheeler Foundation, Motivation Australia will be carrying out feasibility studies in the 2011-2012 financial year to Samoa and Tonga. In each country, the feasibility study is being coordinated locally by the National Disabled Persons Organisation.

## Collaboration

In 2010 - 11 Motivation Australia has collaborated with the Disability and Rehabilitation team at the World Health Organisation (WHO) through our contribution to the development of a WHO Wheelchair Service Training Package which was piloted through our partnership programmes in the Solomon Islands and East Timor.

Motivation Australia is a member of the Australian Council for International Development (ACFID) and Signatory to the ACFID Code of Conduct.

Our organisation is a member of the Australian Disability and Development Consortium; an associate member of the Pacific Disability Forum and Australian Pacific Islands Disability Support; and is participating in the Australian National Aids Equipment Reform Alliance.

Motivation Australia presented at the Australian Disability and Development Consortium 2010 Conference in Darwin; the 2010 Australian and New Zealand Spinal Cord Society conference in Adelaide; and the 2010 Pacific Disability Forum Conference in Auckland.

## Funders and supporters

Motivation Australia would like to thank the following funders and supporters for their generous support of our work.

**Funders:** the following organisations have supported Motivation Australia through specific programme grants:

- o Australian Agency for International Development (AusAID)
- o The Planet Wheeler Foundation
- o The Disability and Rehabilitation Team, World Health Organisation
- o The Australian Sports Commission
- o Rotary Club of Canberra

**Events:** The following individuals and groups have raised funds to support Motivation Australia's work through participating in or coordinating fund raising events:

- o The Planet Wheeler Events Committee
- o Mark Bendeich and family
- o Andrea Jenkins
- o Tom Deliveyne
- o Callum Colderick

## Thank you

Please continue your support of our work enhancing the quality of life of people with mobility disabilities in the Asia Pacific region and remote Australia.

To find out more, to become a member or make a tax deductible donation to Motivation Australia, go to [www.motivation.org.au](http://www.motivation.org.au); call us on + 61 (0)8 8556 6703; or send us an email at [info@motivation.org.au](mailto:info@motivation.org.au)



# Summary Financial Report

## Statement of financial performance

<b>Opening Cash Balance</b>	<b>154,558.61</b>	
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### International Aid & Development

Revenue	2011	2010
Donations and gifts		
Monetary	49,247.68	16,529.69
Non-monetary	12,906.42	-
Bequests and Legacies		
Grants		
AusAID	-	123,771.82
Other Australian Funders	46,310.00	17,938.15
Overseas funders	28,963.63	43,105.59
Investment income (interest)	6,952.56	1,586.44
Other income		
Australian sports wheelchair, wheelchair and cushion sales	109,934.36	48,199.50
Merchandise Sales	2,146.65	1,285.50
Other		645.81
<b>Total International Aid &amp; Development Revenue</b>	<b>256,461.30</b>	<b>253,062.50</b>

### Domestic Aid & Development

Revenue	2011	2010
Donations and gifts		
Monetary	-	-
Non-monetary	-	-
Bequests and Legacies	-	-
Grants		
AusAID	-	-
Other Australian Funders	52,989.94	-
Overseas funders	-	-
Investment income (interest)	-	-
Other income		
Mobility Solutions Symposium - fees	23,712.00	-
Community Support Worker Training - MacDonnell Shire	21,080.00	-
<b>Total Domestic Aid &amp; Development Revenue</b>	<b>97,781.94</b>	<b>-</b>

<b>Total Revenue</b>	<b>354,243.24</b>	<b>253,062.50</b>
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Expenditure	2011	2010
International programs		
Funds to international programs	89,835.69	71,143.22
Program support costs	25,042.50	7,640.95
Community education	4,167.25	1,890.99
Fundraising costs		
Public	74,439.72	44,462.30
Government, multilateral and private	-	-
Accountability and Administration	12,575.37	14,785.95
Non-Monetary Expenditure	12,906.42	-
<b>Total International Aid &amp; Development Expenditure</b>	<b>218,966.95</b>	<b>139,923.41</b>

Expenditure	2011	2010
Domestic Programs Expenditure		
Funds to domestic programs	55,406.27	-
Program support costs	1,620.00	-
Community education	-	-
Fundraising costs		
Public	-	-
Government, multilateral and private	-	-
Accountability and Administration	3,079.03	-
Non-Monetary Expenditure	-	-
<b>Total Domestic Aid &amp; Development Expenditure</b>	<b>60,105.30</b>	<b>-</b>

<b>Total Expenditure</b>	<b>279,072.25</b>	<b>139,923.41</b>
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<b>Closing Cash Balance</b>	<b>229,729.60</b>
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## Statement of financial position

	2011	2010
Assets		
Cash and cash equivalents	229,729.60	154,558.61
Liabilities	-	-
<b>Net Assets</b>	<b>\$229,729.60</b>	<b>\$154,558.61</b>
Equity		
Reserves	154,558.61	41,419.52
Retained earnings	75,170.99	113,139.09
<b>Total Equity</b>	<b>\$229,729.60</b>	<b>\$154,558.61</b>

At the end of 30 June 2011, Motivation Australia has no balances in the trade and other receivables, inventories, assets held for sale, other financial assets, investment property, intangibles, other non-current assets, current and non-current borrowings, current tax liabilities, current and non-current other financial liabilities and non-current other liabilities categories.

## Table of cash movements

	Cash available at beginning of financial year	Cash raised during financial year	Cash disbursed during financial year	Cash available at end of financial year
<b>Designated Purpose</b>				
<b>International Programmes</b>				
East Timor Wheelchair Provision	567.95	3,812.83	4,373.04	7.74
East Timor Wheelchair Basketball	-	19,800.00	14,922.11	4,877.89
East Timor Training	-	25,150.80	3,810.94	21,339.86
Thailand Training	1,064.89	-	-	1,064.89
Solomon Islands Access to Mobility	100,291.55	14,100.00	50,452.15	63,939.40
Kiribati Wheelchair and Community Support	9,390.54	-	9,479.90	(89.36)
Wheelchairs for Kids Design Collaboration	4,701.81	5,190.00	6,797.55	3,094.26
Samoa and Tonga Feasibility Studies	-	9,720.00	-	9,720.00
Wheelchair fund	(719.69)	-	-	(719.69)
<b>Total International Programmes</b>	<b>\$115,297.05</b>	<b>\$77,773.63</b>	<b>\$89,835.69</b>	<b>\$103,234.99</b>
<b>Domestic programmes</b>				
First People Community Consultation	-	42,635.84	23,247.93	19,387.91
Community Support Worker Training	-	21,080.00	8,357.50	12,722.50
Mobility Solutions Symposium	-	30,987.70	23,800.84	7,186.86
<b>Total Domestic Programmes</b>	<b>-</b>	<b>\$94,703.54</b>	<b>\$55,406.27</b>	<b>\$39,297.27</b>
<b>Total funds for Designated Purpose</b>	<b>\$115,297.05</b>	<b>\$172,477.17</b>	<b>\$145,241.96</b>	<b>\$142,532.26</b>
<b>Non – Designated Purpose</b>				
Grants / donations / interest / merchandise	33,455.98	58,925.29	56,864.12	35,517.15
Australian wheelchair and cushion sales	5,805.58	109,934.36	64,059.75	51,680.19
<b>Total funds for non designated purposes</b>	<b>\$39,261.56</b>	<b>\$168,859.65</b>	<b>\$120,923.87</b>	<b>\$87,197.34</b>
<b>Total</b>	<b>\$154,558.61</b>	<b>\$341,336.82</b>	<b>\$266,165.83</b>	<b>\$229,729.60</b>

## Statement of the Board of Governors

In the opinion of the committee this statement of receipts and payments presents fairly the statement of receipts and payments of Motivation Australia Development Organisation Incorporated as at 30 June 2011 and its performance for the year ended on that date. The Summary Financial Reports have been prepared in accordance with the requirements set out in the ACFID Code of Conduct. Further information on the Code is available at [www.acfid.asn.au](http://www.acfid.asn.au). Signed on behalf of the Board of Governors,



**James Davidson, Chairperson,**  
13 December 2011



**Ruth Marshall**  
13 December 2011

## Report of the Independent Auditor on the Summary Financial Statements

The accompanying summary financial statements of Motivation Australia Development Organisation Inc. is a special purpose summary financial statements comprising of the summary statement of financial position as at 30 June 2011, the summary statement of receipts and payments, table of cash movements for the year then ended, related notes and Board of Governor's assertion statement are derived from the audited financial report of Motivation Australia Development Organisation Inc. for the year ended 30 June 2011. We expressed a qualified audit opinion on that financial report in our report dated 5<sup>th</sup> December 2011. The summary financial statements do not contain all the disclosures required by Australian Accounting Standards applied in the preparation of the audited financial report of Motivation Australia Development Organisation Inc. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial report of Motivation Australia Development Organisation Inc. The summary set of Financial Reports has been prepared in accordance with the requirements set out in the ACFID Code of Conduct. For further information on the Code please refer to the ACFID Code of Conduct Implementation Guidance available at [www.acfid.asn.au](http://www.acfid.asn.au)

**Committee's Responsibility for the summary financial statements:** The committee of the association is responsible for the preparation of a summary of the audited financial report on the basis prescribed by ACFID.

**Auditor's responsibility:** Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 Engagements to Report on Summary Financial Statements.

**Qualified opinion:** In our opinion, the summary financial statements derived from the audited financial report of Motivation Australia Development Organisation Inc. for the year ended 30 June 2011 are consistent, in all material respects, with that audited financial report. Cash donations and memberships are a significant source of revenue for the association. The association has determined that it is impracticable to establish control over the collection of such revenue prior to the entry into its financial records. Accordingly, our audit procedures in relation to this income have been restricted to the amounts recorded in the financial records. We are therefore unable to express an opinion whether cash sales and subscriptions the association received are complete. Our qualified opinion states that, subject to the effects of adjustments, if any, resulting from the above qualifications, the summary financial report of Motivation Australia Development Organisation Inc as of 30 June 2011 and of its financial performance for the year then ended in accordance with the accounting policies prescribed in note 1 to the financial statements.

Signature



**Robert James Selth, Cleland McFarlane Selth,**  
[www.cmsca.com.au](http://www.cmsca.com.au), 5 December 2011

A full copy of the financial report and auditor's statement is available on our website at [www.motivation.org.au](http://www.motivation.org.au) or may be requested via phone, post, or by emailing [info@motivation.org.au](mailto:info@motivation.org.au).